



Offshore Human Resources Consultancy of the Year - Isle of Man



Smart HR Solutions Limited (SmartHR) is a leading provider of multi-sector HR consultancy, outsourcing and training solutions. Managing Director, Gail Yeowell, talks to AI magazine about being named Offshore Human Resources Consultancy of the Year.

Since SmartHR was established in May 2010, it has successfully provided tailored HR solutions to organisations in a wide range of industries, including accountancy, advertising & PR, architects, audit services, aviation, banking and financial services, building services, charities, childcare, CSP/TSP, e-gaming, e-business, healthcare, investment management, IT services, manufacturing, motor industry, nursing homes, optician, retail, ship management and the travel industry.

Gail Yeowell, Managing Director, explains more about the firm: "We partner with organisations to help them drive sustainable performance improvement, achieve their people management objectives, and minimise the risk of litigation by offering a comprehensive range of flexible and effective HR consultancy and training solutions including the delivery of professional advice or services that are ethical, responsible and value-adding. All our clients are different, so we tailor our solutions to their business needs."

She goes on to explain what it is that makes SmartHR so unique and really sets it apart from the competition. "Our HR expertise gained over 20 years and flexibility ensures that clients receive tailored HR solutions bespoke to their needs; supported by a friendly, collaborative, client-focused service.

SmartHR's online 'E-HR Shop' is a unique resource for IOM based clients. No other company provides online template

employment documents that comply with IOM employment legislation. "Our online 'E-HR Shop' can be used by IOM and UK employers and is an easy, cost effective way for SMEs to source template documents."

Recently SmartHR was named Offshore Human Resources Consultancy of the Year by readers' of Acquisition International magazine, and Gail describes how it felt to receive such an accolade.

"I am extremely delighted and proud that SmartHR has been formally recognised as a leading provider of multi-sector HR consultancy, outsourcing and training solutions by Acquisition International, particularly as the award sets out to recognise the achievements of businesses operating in the offshore industry. We provide a wide range of tailored services and HR expertise to our clients – from supporting new business set-ups and SMEs through to global organisations, and pride ourselves on supporting them to achieve their people management objectives."

"I believe the awards play an important part in demonstrating to both existing and potential clients the businesses that are leading providers of services in their industry; this provides additional credibility in the marketplace for SmartHR."

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Best Offshore Aviation Finance Team



Richard Munden is based in Walkers' Cayman Islands office where he is a partner in the firm's Global Finance and Corporate Groups. He advises on a broad range of finance and corporate matters and specialises in the following areas:

- aircraft, shipping and other asset finance acting for lenders, leasing companies, manufacturers, export credit agencies and operators
- financing for hedge funds, private equity funds and venture capital funds and advising with respect to downstream acquisitions and other transactions
- share acquisitions and sales, equity issues and joint venture and shareholder arrangements across a wide range of industry sectors

Prior to joining Walkers Richard worked in a magic circle law firm in London and then as general counsel and head of fleet of a Spanish airline.

Leading Law Firm

As one of the longest established law firms in the Cayman Islands - celebrating its fiftieth anniversary in 2014 - Walkers is a leading Cayman Islands law firm. Throughout our history, the firm has played a central role in advising on the drafting of laws and regulations that influence the financial services sector, in particular through our presence on the Private Sector Legislative Committee. Recent examples of this have been the new Exempted Limited Partnership Law in the Cayman Islands and the wide-ranging review of Corporate Governance in the Investment Fund sector by the Cayman Islands Monetary Authority.

Walkers' has been recognised by numerous awards in recent years, including Aviation Law Firm of the Year 2013 – Cayman Islands by Acquisition International magazine and Cayman Islands Law Firm of the Year 2012 from Who's Who Legal. Walkers' Cayman Islands Asset Finance team has been recognised for the past five years by Airfinance Journal, the most recent in 2013 in a variety of categories. The team was further recognised with the award of Global Transport Finance's 'European Aircraft Debt Deal of the Year 2013', for the EETC (Enhanced Equipment Trust Certificate) financing of 14 aircraft for British Airways.

These awards highlight the impressive performance of Walkers' Asset Finance team during 2013, advising on transactions for the financing of over \$7.5 billion of new commercial aircraft deliveries during the calendar year.

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